MCINTIRE SCHOOL OF COMMERCE

Leadership

Dean (since 1997): Carl P. Zeithaml

Link to CV: https://www.commerce.virginia.edu/faculty/zeithaml

Key Metrics

FY2018 Budgeted Sources

- Tuition
- Grants, Contracts and F&A
- Gifts, Endowments and Other
- University Support

$719
$7,047
$70
$34,837

Faculty & Staff, 2016

- Faculty-General/NTT
- Faculty-TTT
- PRS
- Staff

Non-academic (i.e. administrative & professional) general faculty are counted with staff.

Enrollment, Fall 2016

- Undergraduate: 693
- Graduate: 299

Degrees Conferred 2016-17

- Bachelor's: 349
- Masters: 228

Includes all degree-seeking students enrolled for credit, on- and off-Grounds.

Preliminary data; pending final processing in August.
Research Dollars and Funding Sources

Summary measures from 7/1/2016 to 5/31/2017.

<table>
<thead>
<tr>
<th>PROPOSALS</th>
<th>AWARDS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proposals: 2</td>
<td>Awards: 3</td>
</tr>
<tr>
<td>Proposal Dollars: $585K</td>
<td>Award Dollars: $103K</td>
</tr>
<tr>
<td>+$376K vs. prior period</td>
<td>-$156K vs. prior period</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENDITURES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenditure Dollars: $60.2K</td>
</tr>
<tr>
<td>-$953 vs. prior period</td>
</tr>
</tbody>
</table>

All of McIntire's grants are funded by the National Science Foundation (NSF).

Degrees Awarded and Majors Offered

- Undergraduate Program, B.S. in Commerce
- M.S. in Commerce
- M.S. in Accounting
- M.S. in Global Commerce
- M.S. in Management of IT
- Certificate Programs from the McIntire Business Institute
  - Certificate in Business Fundamentals
  - Certificate in Sustainable Business
  - Executive Certificate in management

Quick Facts

- McIntire established a new Office of Diversity, Equity, and Inclusion in August 2016.
- The inaugural class of the M.S. in Global Commerce graduated in May 2017, marking a successful alliance with partner institutions ESADE Business School in Barcelona, Spain and Sun Yat-sen University’s Lingnan College in Guangzhou, China. The program received front-page coverage in The Wall Street Journal in August 2016.
- In May 2017, The Economist Ranked the McIntire School’s M.S. in Commerce Program #2 Worldwide among Masters in Management programs.
- McIntire is developing the university’s first multi-school program through a partnership with the Darden School of Business. The degree will be a one year, cohort-based, Master’s in Business Analytics, designed for working professionals who are early in their respective careers, and will focus on how to create business value by means of modern quantitative analysis techniques.