

April 3, 2009

MEMORANDUM

TO: The External Affairs Committee:

A. Macdonald Caputo, Chair
Daniel R. Abramson
Adom Getachew
Robert D. Hardie
Glynn D. Key
Austin Ligon
The Hon. Lewis F. Payne
Don R. Pippin
John O. Wynne
W. Heywood Fralin, Ex Officio
John L. Nau, III, Consulting Member
Edmund W. Kitch, Consulting Member

and

The Remaining Members of the Board:

The Hon. Alan A. Diamonstein Thomas F. Farrell, II
Susan Y. Dorsey Vincent J. Mastracco, Jr.
Helen E. Dragas Warren M. Thompson
 E. Darracott Vaughan, Jr., M.D.

FROM: Alexander G. Gilliam, Jr.

RE: Minutes of the Meeting of the External Affairs
Committee on Friday, April 3, 2009

The External Affairs Committee of the Board of Visitors of the University of Virginia met, in Open Session, at 9:05 a.m., Friday, April 3, 2009, in the Board Room of the Rotunda; A. Macdonald Caputo, Chair, presided.

Present were John O. Wynne, Daniel R. Abramson, Robert D. Hardie, Ms. Glynn D. Key, Austin Ligon, The Hon. Lewis F. Payne, Don R. Pippin, and W. Heywood Fralin, Rector.

Present as well were The Hon. Alan A. Diamonstein, Ms. Susan Y. Dorsey, Ms. Helen E. Dragas, Thomas F. Farrell, II,

Vincent J. Mastracco, Jr., Warren M. Thompson, and E. Darracott Vaughan, Jr., M.D.

Rahul Gorawara, the Student Member-elect, and Edmund Kitch, the Consulting Member from the Faculty Senate, were present.

Also present were John T. Casteen, III, Leonard W. Sandridge, Alexander G. Gilliam, Jr., Paul J. Forch, Arthur Garson, Jr., M.D., Ms. Susan A. Carkeek, James L. Hilton, Ms. Patricia M. Lampkin, Ms. Yoke San L. Reynolds, Ms. Colette Sheehy, David J. Prior, C. Thomas Faulders, III, Charles B. Fitzgerald, Ms. Alison E. Traub, Ms. Cynthia S. Frederick, Ms. Susan Harris, and Ms. Jeanne Flipppo Bailes.

In the absence of Mr. Sweeney, the Senior Vice President for Development and Public Affairs, because of illness, the Chair presented the Agenda.

Annual Report on Foundations' Compliance with Board Policy

At the Chair's request, Ms. Reynolds, Vice President and Chief Financial Officer, gave the annual report on the University-related foundations' compliance with the Board of Visitors Policy on University-Related Foundations.

All foundations are in compliance.

Reports: Campaign Progress

Mr. Fitzgerald, Senior Associate Vice President for Development and Public Affairs, reported that philanthropic cash flow to date (as of February 28th) was \$173million, a decrease of 15.5% over the last fiscal year. It represents a decrease of 20.9% over FY07, but a 7.7% increase over FY06.

Also as of February 28, the Campaign stood at \$1.873billion, including \$194million in future support; this translates to 62.45% of the Campaign goal in 64.57% of Campaign time elapsed.

Ms. Alison Traub, Assistant Vice President and Campaign Director, reported on development officer activity for the current fiscal year, a report which included an analysis of current contact goals.

Ms. Frederick, Assistant Vice President for Development and Public Affairs, and Mr. Faulders, President and CEO of the Alumni Association reported on new alumni outreach strategies in light of the current economic situation. These include expanded career services and networking efforts through the Alumni Association organization.

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On motion, the meeting was adjourned at 9:45 a.m.

AGG:lah

These minutes have been posted to the University of Virginia Board of Visitors website.

<http://www.virginia.edu/bov/externalminutes.html>