

CURRICULUM VITAE

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Commonwealth Professor of Economics

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Education: B.Sc. (Economics), August 1979, Southampton University, England
M.A. (Economics), May 1982, Queen's University, Kingston, Ontario, Canada
Ph.D. (Economics), November 1985, Queen's University, Kingston, Ontario, Canada
Ph.D. thesis title: Three essays on address models of value theory

Recent Employment:

Spring 2006 Visiting Melbourne Business School, Victoria, Australia

Spring 2003 Visiting Melbourne Business School, Victoria, Australia

2002- Commonwealth Professor of Economics, University of Virginia

1998-2002 Professor of Economics, University of Virginia, Charlottesville, VA, USA

1992-1998 Associate Professor of Economics, University of Virginia, Charlottesville, VA, USA

Fall 1992 Visiting CERGE, Charles University, Prague, Czechoslovakia

1987-1992 Assistant Professor of Economics, University of Virginia, Charlottesville, VA, USA.

1986-1987 Researcher, CEME, Universite Libre de Bruxelles, Belgium.

1985-1986 CORE Fellow, Université Catholique de Louvain, Belgium.

Publications:

Book: *Discrete Choice Theory of Product Differentiation* (with Andre de Palma and Jacques-Francois Thisse), MIT Press, 1992.

Articles in refereed journals:

"Bounded Rationality in Markets and Complex Systems" (with Jacob Goeree and Charles Holt), forthcoming *Experimental Economics*

"Spatial Competition, Pricing, and Market Power in Transportation: A Dominant Firm Model" (with Wes Wilson), *Journal of Regional Science*, (2008), 48(2), 367-397

["Participation Games: Market Entry, Coordination, and the Beautiful Blonde"](#) (with Maxim Engers), *Journal of Economic Behavior and Organization*, (2007), 63(1), 120-137

["Advertising Content"](#) (with Regis Renault), *American Economic Review*, (2006), 96(1), 93-113

[“Market Performance with Multiproduct Firms”](#) (with Andre de Palma), *Journal of Industrial Economics*, (2006), 54, (1), 95-124,

[“Market Provision of Broadcasting: A Welfare Analysis”](#) (with Stephen Coate), revision of NBER Discussion Paper 7316, *Review of Economic Studies*, (2005), 72(4), 947-972.

[“Price Dispersion and Consumer Reservation Prices”](#) (with Andre de Palma), *Journal of Economics and Management Strategy*, (2005), 14(1), 61-91

[“Noisy Directional Learning and the Logit Equilibrium”](#) (with Jacob Goeree and Charles Holt), *Scandinavian Journal of Economics*, festschrift for Reinhard Selten , (2004), 106(3), 581-602

[“The Economics of Pricing Parking”](#) (with Andre de Palma), *Journal of Urban Economics*, (2004), 55(1), 1-20.

[“Efficiency and Surplus Bounds in Cournot Competition”](#) (with Regis Renault), *Journal of Economic Theory*, (2003), 113(2), 253-264.

[“Nontariff Barriers and Trade Liberalization”](#) (with Nicolas Schmitt), *Economic Inquiry*, (2003), 41(1), 80-97.

[“The Logit Equilibrium: A Perspective on Intuitive Behavioral Anomalies”](#) (with Jacob Goeree and Charles Holt), *Southern Economic Journal*, (2002), 69(1) 21-47.

[“Tax Incidence In Differentiated Products Oligopoly”](#) (with Andre de Palma and Brent Kreider), *Journal of Public Economics*, (2001), 81(2), 173-192.

[“Efficiency of Indirect Taxes Under Imperfect Competition”](#) (with Andre de Palma and Brent Kreider), *Journal of Public Economics*, (2001), 81(2), 231-251.

[“Product Diversity in Asymmetric Oligopoly: Is the Quality of Consumer Goods Too Low?”](#) (with Andre de Palma), *Journal of Industrial Economics*, (2001), 49, 113-135.

[“Minimum-Effort Coordination Games: Stochastic Potential and Logit Equilibrium”](#) (with Jacob Goeree and Charles Holt), *Games and Economic Behavior*, (2001), 34(2), 177-199.

[“Pre-emptive Entry in Differentiated Product Markets”](#) (with Maxim P. Engers), *Economic Theory*, (2001), 17, 419-445.

[“Information and Firm Pricing: Negative Externalities from Improved Information”](#) (with Regis Renault), *International Economic Review*, (2000), 41(3), 721-742.

[“From Local to Global Competition”](#) (with Andre de Palma), *European Economic Review*, (2000), 44(3), 423-448.

[“International Pricing with Costly Consumer Arbitrage”](#) (with Victor Ginsburgh), *Review of International Economics*, (1999), 7(1), 126-139.

[“Pricing, Product Diversity and Search Costs: a Bertrand-Chamberlin-Diamond Model”](#) (with Regis Renault), *RAND Journal of Economics*, (1999), 30(4), 719-735.

[“Reverse Discrete Choice Models”](#) (with Andre de Palma), *Regional Science and Urban Economics*, (1999), 29(6), 745-764.

[“A Theoretical Analysis of Altruism and Decision Error in Public Goods Games”](#) (with Jacob Goeree and Charles Holt), *Journal of Public Economics*, (1998), 70(2), 297-323.

[“Rent Seeking with Bounded Rationality: An Analysis of the All-Pay Auction”](#) (with Jacob Goeree and Charles Holt), *Journal of Political Economy*, (1998), 106(4), 828-853; also reprinted in *“40 Years of Research on Rent Seeking I”*, Eds. Roger Congleton, Arye Hillman, Kai Konrad, Springer, 2008.

[“Location, Location, Location”](#) (with Jacob Goeree and Roald Ramer), *Journal of Economic Theory*, (1997), 77(1), 102-127.

[“Privatization and Efficiency in a Differentiated Industry”](#) (with Andre de Palma and Jacques-Francois Thisse), *European Economic Review*, (1997), 41, 1635-1654.

[“Produits Differentiels et Information Imperfaite des Consommateurs”](#) (with Regis Renault), *Revue Economique*, (1996), 47, 425-35.

[“Oligopolistic Competition and the Optimal Provision of Products”](#) (with Andre de Palma and Yuurii Nesterov), *Econometrica*, (1995), 63, 1281-1301,

[“Who Benefits from Antidumping Legislation?”](#) (with Nicolas Schmitt and Jacques-Francois Thisse), *Journal of International Economics*, 1995, 38, 321-337, also reprinted in *Critical Perspectives on the Global Trading System and the WTO*, Eds: Kym Anderson and Bernard Hoekman), Edgar Elgar, Cheltenham, England, 2006

[“Strategic Investment and Timing of Entry”](#) (with Maxim P. Engers), *International Economic Review*, (1994), 35, 833-853.

[“Probabilistic Voting and Platform Selection in Multi-Party Elections”](#) (with Amos Kats and Jacques-Francois Thisse), *Social Choice and Welfare*, (1994), 11: 305-322.

[“Spatial Competition with Price-Taking Firms”](#) (with Maxim P. Engers), *Economica*, (1994), 61 125-136.

[“Price Discrimination via Second-Hand Markets”](#) (with Victor Ginsburgh), *European Economic Review*, (1993), 38, 23-44.

[“Why Firms May Prefer not to Price Discriminate via Mixed Bundling”](#) (with Luc Leruth), *International Journal of Industrial Organization*, (1993), 11, 49-61.

[“Incumbency Effects in Political Campaigns”](#) (with Gerhard Glomm), *Public Choice*, (1992), 74

207-219.

["Multiproduct Firms: A Nested Logit Approach"](#) (with Andre de Palma), *Journal of Industrial Economics*, (1992), 40 261-276, reprinted in: *The Economics of Product Differentiation*, ed. Jacques-Francois Thisse and George Norman Vol.II, 110-125.

["Spatial Equilibrium with Footloose Firms"](#) (with Andre de Palma), *Journal of Regional Science*, (1992), 33 309-320.

["Social Surplus and Profitability under Different Spatial Pricing Policies"](#) (with Andre de Palma and Jacques-Francois Thisse), *Southern Economic Journal*, (1992), 58 934-949.

["Alienation, Indifference and the Choice of Ideological Position"](#) (with Gerhard Glomm), *Social Choice and Welfare*, (1992), 9 17-31111.

["The Logit as a Model of Product Differentiation"](#) (with Andre de Palma), *Oxford Economic Papers*, (1992), 44, 51-67.

["Stackelberg vs. Cournot Oligopoly Equilibrium"](#) (with Maxim P. Engers), *International Journal of Industrial Organization*, (1992), 10, 127-135.

["Firm Mobility and Location Equilibrium"](#) (with Andre de Palma and Gap S. Hong), *Canadian Journal of Economics*, (1992), 25, 76-88.

["The Trade-Off Between Precommitment and Flexibility in Trade Union Wage Setting"](#) (with Michael B. Devereux), *Oxford Economic Papers*, (1991), 43,549-569.

["Cournot Competition Yields Spatial Agglomeration"](#) (with Damien J. Neven), *International Economic Review*, (1991), 32, 793-808.

["Spatial Competition a la Cournot: Price Discrimination by Quantity-Setting Oligopolists"](#) (with Damien J. Neven), *Journal of Regional Science*, (1990), 30, 1 -14.

["Multi-Market Oligopoly with Production Before Sales"](#) (with Ronald D. Fischer), *Journal of Industrial Economics*, (1989), 38, 167-182.

["Is International Trade Profitable to Oligopolistic Industries?"](#) (with Marie-Paule Donsimoni and Jean J. Gabszewicz), *International Economic Review*, (1989), 30, 725-734.

["Socially Optimal Spatial Pricing."](#) *Regional Science and Urban Economics*, (1989), 19, 60-86.

["Market Efficiency with Combinable Products"](#) (with Damien J. Neven), *European Economic Review*, (1989), 33, 707-719.

["Profit-Sharing and Optimal Labour Contracts"](#) (with Michael B. Devereux), *Canadian Journal of Economics*, (1989), 22, 425-434.

["Demand for Differentiated Products, Discrete Choice Models, and the Characteristics Approach"](#)

(with Andre de Palma and Jacques-Francois Thisse), *Review of Economic Studies*, 56 (1989), 21-35, reprinted in: *The Economics of Product Differentiation (I)*, ed. Jacques-Francois Thisse and George Norman,

["Spatial Price Policies Reconsidered"](#) (with Andre de Palma and Jacques-Francois Thisse), *Journal of Industrial Economics*, (1989), 38, 1-18

["Spatial Price Discrimination with Heterogeneous Products"](#) (with Andre de Palma), *Review of Economic Studies*, (1988), 55, 573-592

["The CES and the Logit : Two Related Models of Heterogeneity"](#) (with Andre de Palma and Jacques-Francois Thisse), *Regional Science and Urban Economics*, (1988), 18(1), 155-164.

["Equilibrium Existence in the Linear Model of Spatial Competition,"](#) *Economica*, (1988), 55, 479-491.

"Price Discrimination in Spatial Competitive Markets" (with Jacques-Francois Thisse), *European Economic Review*, (1988), 32 578-590.

["A Representative Consumer Theory of the Logit Model"](#) (with Andre de Palma and Jacques-Francois Thisse), *International Economic Review*, (1988), 29, 461-466.

["Trade Unions and the Choice of Capital Stock"](#) (with Michael B. Devereux), *Scandinavian Journal of Economics*, (1988), 90, 27-44.

"Spatial Competition and Price Leadership," *International Journal of Industrial Organization*, (1987), 5, 369-398.

"The CES is a Discrete Choice Model?" (with Andre de Palma and Jacques-Francois Thisse), *Economics Letters*, (1987), 24, 139-140.

["Product Choice with Economies of Scope"](#), *Regional Science and Urban Economics*, (1985), 15, 277-294.

Book Reviews, Short Papers, and Articles in Books:

[Parking in the City](#), (with Andre de Palma), forthcoming, *Annals of Regional Science*

[Product Differentiation](#), *The New Palgrave Dictionary of Economics*, Eds. Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan, (2008)

[Spatial Modeling in Transportation](#), (with Wesley W. Wilson), *Handbook of Transportation Policy and Administration*, Ed. Jeremy F. Plant, Pennsylvania State University, Harrisburg, (2007), 255-280

[Regulation of television advertising](#), in *The Economic Regulation of Broadcasting Markets*, Ed. Paul Seabright, Cambridge University Press, (2007), 189-224

[Consumer Surplus](#) and [Producer Surplus](#), (with Maxim Engers), Articles for *International Encyclopedia of the Social Sciences, 2nd Ed*, (2007) ed. William A. Darity Jr,

[“The Media and Advertising: A Tale of Two-Sided Markets”](#), (with Jean J. Gabszewicz), in *Handbook of the Economics of Art and Culture.*, (2006) eds. Victor Ginsburgh and David Throsby, Elsevier, North Holland, CEPR Discussion Paper 5223

[“Tarification Discriminante” \(figures\)](#) (with Régis Renault), *La Tarification des Transports: Enjeux et Defis*, Andre de Palma and Emil Quinet, eds. (2005), Paris: Economica.

"Logit Equilibrium Models of Anomalous Behavior: What to do when the Nash Equilibrium Says One Thing and the Data Say Something Else" (with Jacob Goeree and Charles Holt),(2002), *Handbook of Experimental Economic Results*, Charles Plott and Vernon Smith, eds., New York: Elsevier Press.

Foreword (with Ralph Braid) to "Spatial Competition and Monopolistic Competition," by William S. Vickrey, *International Journal of Industrial Organization*, (1999),17, 953-963.

Book Review of "Location Theory," *Regional Science and Urban Economics*, (1998), 28, 513-6.

["The War of Attrition with Noisy Players”](#) (with Jacob Goeree and Charles Holt), in *Advances in Applied Microeconomics: Contests* (Ed. Michael Baye), 7 (1998), 15-29, JAI Press INC., Conn.

"Spatial Competition with Production Before Sales" (with Ronald D. Fischer), Ch. 17 in *Does Economic Space Matter?*, Hirohi Ohta and Jacques-Francois Thisse, eds., MacMillan Academic Press, (1993), 335-351.

"Interpretations of the Logit Model in the Theory of Product Differentiation" (with Andre de Palma and Jacques-Francois Thisse) in *Market Strategy and Structure*, J. M. A. Gee and George Norman, eds., Harvester-Wheatsheaf, (1992).

["Equilibrium Existence in the Circle Model of Product Differentiation,"](#) in *Spatial Pricing and Differentiated Markets*, George Norman, ed., London Papers in Regional Science 16 (Pion, London), (1986).

Chapters in Books Forthcoming

[“Differentiated Products, International Trade and Simple General Equilibrium Effects”](#), with Nicholas Schmidt

Working Papers

[Comparative Advertising](#); with Régis Renault (revision invited: Rand Journal)

[Information Congestion](#); with Andre de Palma (revision invited: Rand Journal)

[Media Mergers and Media Bias with Rational Consumers \(figures\)](#); with John McLaren

Broadcast competition: Commercial and Pay TV

[TiVoed: The Effects of Ad-Avoidance Technologies on Broadcaster Behaviour](#) with Joshua Gans

[Localism and Welfare](#) (March 2007)

[NETS](#) (*The Navigation Economic Technologies Program*), (all with Wesley Wilson)

[Spatial Modeling in Transportation](#)

[Spatial Modeling in Transportation II: Railroad Pricing, Alternative Markets, and Capacity Constraints](#)

[Spatial Modeling in Transportation III: Infrastructure, Planning, and Welfare](#)

[Market Power in Transportation Spatial Equilibrium and Welfare under Bertrand Competition](#)

[Market Power in Transportation Spatial Equilibrium and Welfare under Cournot Competition](#)

[A Dominant Firm Model of Pricing Transportation Over Space- \(Figures\)](#)

[Price Discrimination in Transportation \(figures\)](#) (revised version in English), with Régis Renault

Projects in Progress

Political Parties (with Kieron Meagher)

The Economics of Book Publishing (with Victor Ginsburgh)

Advertising: the Persuasion Game (with Régis Renault)

Economics of Attention (with Andre de Palma and Régis Renault)

Marketing Characteristics

Price Discrimination and Capacity Limits (with Charles Holt)

Airline Departures (with Federico Ciliberto)

Searching for Confirmation (with Yves Schneider)

Comparative Advertising in OTC Analgesics (with Federico Ciliberto and Jura Liaukonyte)

Advertising Assurance (with Micael Castanheira)

Conferences Organized:

7th Southeast Economic Theory and International Trade Meetings (with Leonard Mirman), November 1994, University of Virginia

4th Media Economics Conference (with Brendan Cunningham and Steven Wildman), Nov. 17-18, 2006, Washington DC

Advertising Economics Conference, Frankfurt, co-Organizer, June 2008

Editorial Positions:

International Journal of Industrial Organization, Managing Editor (from Aug. 1996-Dec. 2004).

Journal of Regional Science, Associate Editor.

International Journal of Transport Economics, Board

International Journal of Transport Economics, Editorial Board, Review of Network Economics
Editorial Board,

Regional Science and Urban Economics, Associate Editor.

Edited special issue of IJIO (with Stephen Martin): *Experimental Methods and Industrial Economics*, 1999.

Member of Executive Committee, *European Association for Research in Industrial Economics* (EARIE), 1997-2004

“Who’s Who in Economics,” (Ed. Mark Blaug).

“Who’s Who in Management Science.”

“Who’s Who in America.”

Toulouse IDEI-ZEI Conference on "Regulation of Media Markets," October 1-2, 2004, Round Table discussant, paper presenter, and member of Scientific Committee.

Member of Organizing Committee for EARIE meetings 1997-2003; 2005; 2007, 2008

Member of Organizing Committee for conference series on Media Economics (Bergen 2003, Toulouse 2004, Hamburg 2005, Bologna 2007, Zurich 2008)

CEPR (Research Fellow)

ENCORE member

Intertic Vice President

Economic Design Network, Australia, member

University of Virginia Placement Director 1998 – Current

Editorial Board, *New Zealand Economic Papers*, Jan 2009-2012

Recent Invited Lectures

(2002)

Advertising Content: University of Virginia, April; University of British Columbia, Canada, September 26th; University of Virginia, Engineering Dept, October 9th; University of Cyprus, October 18th; Institute of Advanced Studies, Vienna, Austria, October 22nd.

Price Dispersion: University of Cergy Pontoise, June 6th, 2002; Conference in Honor of Jean Gabszewicz, Louvain-la-Neuve, Belgium, June 22nd; Universite de Perpignan, France, June 26th.

Mark-up Pricing: EARIE, Madrid, Spain, September 6th.

Advertising and the Media: Federal Communications Commission, December 18-19.

(2003)

Advertising Content: University of New South Wales, Sydney, Australia, January 10th; Melbourne Business School, April 16th; LaTrobe University, May 9th.

Advertising and the Media: Curtin University, Perth, March 13th; University of Western Australia, March 14th; University of Otago, March 21st; University of Christchurch, March 26th; University of Auckland, March 28th; ACCC, Melbourne, April 3rd.

Broadcast competition: Commercial and Pay TV: Australian Theory Conference, University of Sydney, February 27th; University of Melbourne, March 7th; EARIE, Helsinki, Finland, August; How media markets work Conference, Bergen, Norway, October 24th – 25th.

(2004)

Advertising Content: ASSA, San Diego, January 6-8.

Advertising and the Media: The Economics of Two-Sided Markets (plenary speaker), January 23-24, Toulouse, France.

Junk Mail: Cincinnati, May; European University Institute, Florence, June; Cergy-Pontoise, June; Beijing, June; EARIE, Berlin, Sept 2-5.

Advertising and the Media: Federal Communications Commission, May.

Advertising and the Media: a tale of two-sided markets: Princeton, NJ, Sept 10-12.

Advertising Regulation: Toulouse IDEI-ZEI Conference on "Regulation of Media Markets," October 1.

Media Mergers and Media bias with rational consumers: Toulouse IDEI-ZEI Conference on "Regulation of Media Markets," October 2.

Organized seven sessions for SEA meetings, New Orleans, Nov. 21-23

(2005)

Information Congestion: The Economics of the Software and Internet Industries , Jan 20-22, Toulouse, France; Université de Montreal, March 21; IIOC, Atlanta, GA, April 8-9; Iowa, May 10.

Spatial Modeling in Transportation: Congestion and Modal Choice: Transportation Research Board Conference, Washington, DC Jan 9-12.

Spatial Modeling in Transportation: Infrastructure, Planning and Welfare: IIOC, Atlanta, GA, April 8-9.

Media Mergers and Media Bias: Universite de Montpellier, May 27 ;University of Geneva , June 10; Universite de Cergy-Pontoise, France, June 22; University of Athens, Greece, June 30; University of Boulder, CO, November 4; Emory University, November 9.

Localism and Welfare, Conference in Honor of Victor Ginsburgh: June 18; 3rd Conference in Media Economics, Hamburg, Germany, Oct. 15.

Advertising Regulation and the Media: Norwegian Competition Authority, Bergen, Norway, August 24

(2006)

Spatial competition with elastic demand: location equilibria without excessive differentiation: Australian Economic Theory Workshop, University of New South Wales, Sydney, Australia, Feb 16-17; Stability in Competition: the Legacy and the Future Conference, CORE, Louvain-la-Neuve, Belgium, June 15-17.

Information Congestion: Australian National University, Canberra, Mar 3; Summer Workshop in Industrial Organization, Auckland, New Zealand, Mar 9-11; Victoria University, Wellington, New Zealand, Mar 17; University of Melbourne, Mar 24; Hong Kong University June 1st; Hong Kong University of Science and Technology, June 2nd; Sorbonne, Paris I, June 12; University of Bern, Switzerland, June 19; University of Cergy-Pontoise, June 22 ; Conference on the Economics of Information and Communication Technologies (plenary speaker), ENST, Paris, June 23-24; CRETE conference (plenary speaker), Rethymon, Crete, July 10-13; University of Arizona, Nov. 10; Columbia University, Dec. 5

(2007)

Spatial modeling in Transportation II: Railroad Pricing, Alternative Markets, and Capacity Constraints: ASSA, Chicago, Jan. 5

Shouting to be heard in Advertising: International Industrial Organization Conference, Savannah, GA, April 8-9 (also session Chair, Discussant); CEPR IO Conference, Tarragona, Spain, May 24-26, Rencontres parisiennes d'économie industrielle 2007, Cergy Pontoise, Jun. 12; University of Essex, United Kingdom, June 19; Tinbergen Institute, Rotterdam, Netherlands, Jun. 22; University of North Carolina, Oct. 12; University of Siena, Italy, Oct. 18; McGill University, Montreal, Quebec, Canada, Nov. 16.

Spatial Modeling in Transportation: Kuhmo Nectar Summer School 2007, Urbino-Carlo Bo, Italy, Jul. 9-11

“Pricing of Transport Services” and “Two-part Tariffs in Transportation”: Kuhmo Nectar Transportation Conference 2007, Urbino-Carlo Bo, Italy, July 11-13

Price Dispersion and the Economics of Attention: EARIE, Valencia, Spain, Sept. 6-9.

“Broadcasting, Advertising Finance, and the Rationale for Public Broadcasting”, 5th Media Economics Conference, Bologna, Italy, Oct. 19-20

(2008)

Comparative Advertising: CERGE, Charles University, Prague, Czech Republic, Mar. 3;
CENTER/TILEC, Tilberg, Netherlands Mar 5; Netherlands Competition Authority, The Hague,
Mar. 10; Encore, Universitat van Amsterdam, Netherlands, Mar. 10

Recent Visits

(2001)

May-June Universite de Cergy-Pontoise, France
June-July Universite de Caen, France
July ECARES, Universite de Bruxelles, Belgium

(2002)

May-June Universite de Cergy-Pontoise, France
June-July Universite de Perpignan, France
July ECARES, Universite de Bruxelles, Belgium

(2003)

Jan University of New South Wales, Sydney, Australia
Feb-May Melbourne Business School, Victoria, Australia
June Universite de Cergy-Pontoise, France
July ECARES, Universite de Bruxelles, Belgium
July Universite de Toulouse, France

(2004)

May-June Universite de Cergy-Pontoise, France
July ECARES, Universite de Bruxelles, Belgium
July Universite de Toulouse, France

(2005)

May Universite de Montpellier;
May – June Universite de Cergy-Pontoise, France
July ECARES; Toulouse; Montpellier
August (end) Bergen, Norway

(2006)

January University of New South Wales, Sydney , Australia
Jan-May Melbourne Business School, Victoria, Australia
June-July Universite de Cergy-Pontoise, France

(2007)

May-August Universite de Cergy-Pontoise, France

(2008)

January University of New South Wales, Sydney, Australia

Ph. D. students supervised:

Gladys Lopez (2nd reader, 1997)
Monica Capra (August 1998)
Scott Bohannon (October 1999)
Spencer Graf (August 2000)
Monica Hartmann (2nd reader, August 2000)
Brian McManus (August 2001)
Richard Ruble (October 2001)
Michelle Goeree (2nd reader, June 2002)
Hyejoon Im (2nd reader, August 2003)
Adam Rennhoff (December 2003)
Ken Wilbur (June 2005)
Loren Smith (2nd Reader, August 2005)
Levent Celik (August 2006)
Catherine Tyler Mooney (June 2007)
Jason Hulbert (November 2007)
Jayani Jayawardhana (November 2007)

Others in progress:

With employment: Eric Fesselmeyer
Dissertation Proposed: Jura Liaukonyte, Oyku Unal
Proposal Upcoming: Marianne Corbishley, Gabe Murtaugh, Shuna Wang

Referee work in 2006

American Economic Review, Annals of Regional Science, Econometrica, Economics Letters, Economic Theory, European Economic Review, Games and Economic Behavior, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of Industrial Economics, Journal of Political Economy, Journal of Public Economics, Journal of Regional Science, Journal of the European Economics Association, Quarterly Journal of Economics, RAND Journal, Regional Science and Urban Economics, Review of Economic Studies

NSF grants

SBR-9617784 “Equilibrium with Bounded Rationality in Economic Games”
(with Jacob Goeree and Charlie Holt). 3 year grant.

INT-9815703 “Product Characteristics and Price Advertising with Consumer Search”
(with Regis Renault). 3 year grant for travel support.

“Advertising Content” (with Regis Renault). Grant for travel support. Feb 2002-2004.

“The Information Content of Advertising” 2002-2004.

SES 0452864 “Marketing Characteristics” 2005-2007

GA10704-129937 “Advertising Themes” 2008-20011